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# Golem Net Srl Improves Client Service and IT Infrastructures with Parallels RAS

> "Since we have transitioned to distributing applications with Parallels RAS, our customers are much happier, and the number of service interruptions have greatly decreased."

Arturo Bonetti
*Senior Key Account Manager*
*Golem Net srl*

## The Results

### LOWER THE TOTAL COST OF OWNERSHIP
The cost to benefit ratio is improved by 35% for each new order in which the use of Parallels RAS is foreseen.

### EASE OF USE AND STREAMLINED MANAGEMENT
Parallels RAS policies enable Golem Net to centrally manage, control and restrict the settings options available to users.

### INCREASED REMOTE ACCESSIBILITY
Fewer service interruptions and support for all major operating systems.

## || Parallels®

Parallels® is a global leader in cross-platform solutions, enabling businesses and individuals to access and use the applications and files they need on any device or operating system. Parallels helps customers leverage the best technology available, whether it's Windows, Linux, macOS, iOS, Android or the Cloud.

The company's solution portfolio includes the award-winning Parallels Remote Application Server (RAS), an all-in-one application delivery and virtual desktop infrastructure (VDI) solution that enables users to work remotely from anywhere, on any device, at any time.

## The Challenge

While developing software for public administrators, Golem Net needed a way to distribute applications to their clients remotely. They first chose to implement Citrix Virtual Apps and Desktops but found it more expensive than they anticipated—and complex to install and maintain. The final straw occurred when their customers complained of unexpected service interruptions. The Golem Net IT team began researching other top virtualization solutions.

## The Solution

Golem Net decided to implement Parallels® Remote Application Server (RAS). The solution enables Golem Net to publish enterprise resource planning software to clients across various preferred operating systems, including Windows, Mac, Android, iOS and Linux.

Parallels RAS was installed faster and easier than expected thanks to guided installation wizards. This was a welcomed change to the considerable installation and configuration time required by their previous solution.

While other virtualization solutions require installing and maintaining multiple components, Parallels RAS is fully loaded with features upon initial install. Features like reporting and monitoring allow Golem Net to create detailed reports about server usage and what devices are accessing what applications. Additionally, Parallels RAS policies enable Golem Net to increase data security by centrally managing, controlling and restricting the settings options available to users.

## The Results

The Golem Net IT team is very pleased with the results so far. Since implementing Parallels RAS, the number of service interruptions has greatly decreased, and customers are much happier. Many clients appreciate the universal printing and scanning redirection and the wide array of devices supported. The financial decision makers at Golem Net have been pleased with the significant price reductions for their budget, along with straightforward and affordable licensing.

Golem Net can offer legacy support for older versions of Windows, helping relieve their clients from purchasing new hardware. After running the calculations, Golem Net discovered the cost to benefit ratio is improved by 35% for each new order in which the use of Parallels RAS is foreseen. Overall, Golem Net is very happy to have migrated over to an improved and more affordable application virtualization solution.

For further information visit https://www.parallels.com/ras